

Friends of the Arc Foundation, Inc.

Board of Directors Meeting Vincent B. Colgan Training Center 245 Genesee Street / Utica, NY 13501

**Tuesday, May 21, 2019
12:00pm**

The meeting was called to order at 12:06pm by A. Carbone, President

Present: A. Carbone, A. Battaglia, M. Galime, S. Gassner, D. Hamlin, L. Hinkleman, G. Manfredo
K. Mannella, R. Migliaccio
Phone-in: B. Luvera
Excused: P. Baildon, J. Commisso, G. Raab, J. Suits, A. Tahan, S. Zogby
Absent: A Bondarchuk, G. Faulkner, G. Mattacola, Z. Morell, K. Vitagliano, R. Zhushma
Staff: K. Korotzer, M. Cifarelli, M. Dudek, R. Kearns, M. Entelisano

Minutes of the Previous Meeting

A **motion** was made by G. Raab and **seconded** by S. Gassner accept the minutes of the previous meeting as printed. **Carried**

Treasurer's Report

Finance Committee met last week; balance statement as of 03/31/2019 reflects total current assets of \$146,246; total cash of \$135,465; pledges receivable of \$9,750; total long term investments of \$1,473,041; fund balance this period \$1,168,743; net surplus of \$44,892. Noted the annual contribution of \$50,000 in November 2018.

A **motion** was made by D. Hamlin and **seconded** by K. Mannella to accept the treasurer's report. **Carried**

Reports / Mark Dudek, Chief Communications Officer

Annual Appeal net surplus of \$10,198 compared to \$10,680 in 2018 the first year over the \$10K mark; just over \$6,000 in 2016.

There is currently no final report on the Mayor's Gala to give yet; waiting on any other possible invoices or monies to come in; attendance was between 700 and 800 with about 400 attending on purchased tickets and the rest on sponsorship tickets; Mark noted the letter received from Jeannette Greene-Sisolak from Vestal, NY who attends the Mayor's Gala each year. The Mayor would like to have a final press conference once all is finalized; Mark thanked the committee members.

Pour Your Heart Out in Rome on Saturday, June 22nd at Teugega; Katie noted things are being finalized, up on sponsorships, a number of high end baskets for basket raffle; invites have gone out; News talk scheduled. Golf at Skenandoa on Monday, July 22nd; have reached out to the regular sponsors; \$600 per team this year; working with Dave Wood on a paid campaign.

Arctoberfest will be either the first or second Friday in October at Snow Ridge again this year; will be honoring Assemblyman Blankenbush and a person we support.

Membership will be sent out soon; please be sure to sign up.

There were no questions for Mark.

Arc Update / Karen Korotzer, CEO

College Work graduation is tonight at MVCC starting at 6:00pm; please attend in support of the program and the people we support. Working internally on the deli at 241 Genesee Street; the space is renovated, working on financial sustainability though Medicaid. The Care Managers will be moving over the LIFEPlan on June

30th as we are subcontracted through then; other areas that are growing to make up for that lost revenue include School To Work, Supported Employment and Self Direction. There were no questions for Karen.

New Business / Adrienne Carbone, Board President

Adrienne introduced and welcomed Rebecca Kearns, new Director of Development. Leadership Mohawk Valley graduation is June 26th; both Karen and Rebecca are graduating. There will be a celebrity bartending event also on the 26th at the Shade Bar and Grill 6pm and 8pm. In July, Tailor and the Cook will be having a nonprofit month where a portion of the dinners costs will be donated back to the friends of the Arc foundation.

There being no further business, a **motion** was made by M. Galime and **seconded** by S. Gassner to adjourn the meeting.

The meeting adjourned at 12:44pm.

Respectfully submitted,
Maureen Entelisano
Executive Assistant